

SBE NEWS ALERT

Entrepreneurship Training Initiative Sparks Increased Small Business Growth and Job Creation



By Liz Farmer

The U.S. Small Business Administration has launched its 2015 Emerging Leaders executive-level training series in 48 cities and communities across the country.

The initiative has trained more than 2,400 promising small business owners in underserved communities, and its impact continues to expand in helping small businesses to grow and create jobs throughout the country. There are 22 new cities joining the initiative for the first time, including Birmingham, Charlotte, Salt Lake City, Puerto Rico and Providence.

“The Emerging Leaders Program is a resource that can open lucrative doors for America’s small businesses,” said SBA Administrator Maria Contreras-Sweet. “The addition of over 20 new cities in 2015 will help serve even more entrepreneurs. Graduates of the initiative have measurably increased their revenue, and helped

create jobs and drive economic growth in their local communities.”

The Emerging Leaders Program has been a catalyst for expanding opportunities for underserved communities. Emerging Leader graduates have secured more than \$1 billion in government contracts and accessed \$73 million in new financing. Graduates also reported having created nearly 2,000 new full-time jobs since the program’s inception. Sixty-two percent of surveyed participants reported an increase in revenue while 70 percent of those surveyed reported maintaining or creating new jobs in their communities. The initiative graduated nearly 400 small business owners in 2014, representing the largest graduating class since it began in 2008.

The seven month executive intensive entrepreneurship education series includes approximately 100 hours of classroom time per participant and provides the opportunity for small business owners to work with experienced mentors, attend workshops and develop connections with their peers, city leaders and financial communities.

Local recruitment for the 2015 training cycle is underway at selected SBA district offices, and classes are scheduled to begin in April. Information on how interested small business owners can apply and eligibility criteria can be found at www.sba.gov/emergingleaders.

The hosting locations for the 2015 Emerging Leaders initiative classes are as follows: The hosting locations for the 2015 Emerging Leaders initiative classes are as follows:

■ Continued on page 3

SMALL BUSINESS EXCHANGE

SBE OUTREACH SERVICES

With 1.5 million businesses in our database, SBE is California’s #1 source for diversity outreach.

Advertisements

Placed in the Small Business Exchange newspaper, SBE Today newsletter, and online at www.sbeinc.com

Faxed and Eblast Solicitations

Targeted mailings sent to businesses per your criteria.

Telemarketing

Telephone follow-up calls that follow a script of 5 questions you create.

Computer Generated Reports

Will fit right into your proposal, along with a list of interested firms to contact.

Contact Info:

703 Market Street, Suite 1000

San Francisco, CA 94103

Email: sbe@sbeinc.com

Website: www.sbeinc.com

Phone: (415) 778-6250, (800) 800-8534

Fax: (415) 778-6255

Publisher of
Small Business Exchange
weekly newspaper

California Sub-Bid Request Ads

REQUESTING BIDS FROM QUALIFIED DVBE SUBCONTRACTORS AND SUPPLIERS FOR THE FOLLOWING PROJECT:

Rt. 280 Various Locations Treat Bridge Decks Project
San Mateo County, Caltrans Project No. 04-4H8504, Bid Date: January 7, 2015 at 2:00 pm

We hereby encourage responsible participation of local Disabled Veteran Business Enterprises (5% Goal), and solicit their subcontractor or material quotation for the following types of work. This is a highway project with the typical items of work associated, but not limited to: Lead Compliance Plan, Construction Area Signs, Traffic Control, Portable Changeable Message Signs, Job Site Management, Prepare Water Pollution Control Program, Temporary Drainage Inlet Protection, Street Sweeping, Temporary Concrete Washout, Remove Yellow Thermoplastic Traffic Stripe, Public Safety Plan, Remove Thermoplastic Traffic Stripe, Remove Thermoplastic Pavement Marking, Remove Pavement Marker, Remove Concrete Deck Surface, Cold Plane Asphalt Concrete Pavement, Prepare Concrete Bridge Deck Surface, Furnish Polyester Concrete Overlay, Place Polyester Concrete Overlay, Treat Bridge Deck, Furnish Bridge Deck Treatment Material, Structure Backfill (Slurry Cement), Hot Mix Asphalt (Type A), Tack Coat, Paint Bridge Identification, Clean Expansion Joint, Joint Seal, Striping and Marking, Construction Equipment and Rentals, Trucking.

C.C. Myers, Inc. is willing to break down items of work into economically feasible units to encourage DVBE participation. If you are interested in any of this work, please provide us with a scope letter or contact us immediately. Plans and Specifications are available from the Caltrans website at http://www.dot.ca.gov/hq/esc/oe/contractor_infol.

Conditions or exceptions in Subcontractor's quote are expressly rejected unless expressly accepted in writing. Subcontractor and Supplier quotes are required 24 hours prior to the bid date to enable thorough evaluation.



C.C. Myers, Inc.

3286 Fitzgerald Rd. • Rancho Cordova, CA 95742 • 916-635-9370 • Fax 916-635-1527

Each Subcontractor shall be prepared to submit faithful performance and payment bonds equal to 100% of their quotation. The Contractor will pay standard industry rates for these bonds.

Contact C. C. Myers, Inc. for assistance with bonds, insurance, lines of credit, equipment, supplies or project plans and specifications. C. C. Myers, Inc., is a Union Contractor.

AN EQUAL OPPORTUNITY EMPLOYER

ATKINSON/CLARK JV

Requests

Sub-bids from All Qualified DBE Subcontractors/Suppliers
for:

SANDAG

(San Diego Association of Governments IFB 5007000)

SR 15 Mid-City Bus Rapid Transit (BRT) Project
in Mid-City San Diego along SR 15 at El Cajon Blvd & University Ave
Bids Wednesday, January 28, 2015

Description of Work: Aggregate Supply, Anti-Graffiti Coating, Architectural Surfacing, Asphalt Paving, Bridge/Road Joint Seals, Canopies, Cast-in-Drill Holes, Clear and Grub, Concrete Barrier, Concrete Supply, Construction Area Signs, Demolition, Dowels, Earthwork, Electrical (Roadway & Building), Elevator Work, Erosion Control, Fencing, Handrailing, HVAC, Landscaping, Metal Beam Guard Rail, Minor Concrete, Misc. Iron and Steel, Pavement Grinding, Pavement Markings, Ornamental Fencing, Potholing, Rebar, Roofing, Sawcutting, Signs, Sign Structures, Soundwalls, Station Platform Improvements, Storm Drain System, Striping, SWPPP, Tie Bars, Traffic Control, Trucking, Wet Utilities, Windows.

Atkinson/Clark JV

27422 Portola Parkway, Suite 250, Foothill Ranch, CA 92610

Phone: 949-855-9755 / 949-382-7145. Fax: 949-855-9923

Contact: Curt Waggoner (curt.waggoner@atkn.com)

An Equal Opportunity Employer

Atkinson/Clark JV will assist in obtaining necessary equipment, supplies, materials or related services. We will split items of work (refer to project specs for full list of bid items) and provide assistance for bonding, LOC and insurance where needed. 100% Performance & Payment Bonds from approved sureties will be required for subcontractors greater than \$100,000. Atkinson/Clark JV will pay the cost of bonds up to 1.5%.

An Equal Opportunity Employer

TO DOWNLOAD BID DOCUMENTS AND PLANS: Please go to the SanDAG Contracts web site: <http://www.sandag.org/contracts>. Register in SanDAG's online database to download plans and specs.

TAFT ELECTRIC COMPANY

1694 EASTMAN AVENUE, VENTURA, CA 93003

Contact: Dave Norwine

Phone: (805) 642-0121 • Fax: (805) 650-9015

Invites sub-bids from qualified union DBE businesses for the following project:

07A3661

Electrical System Restoration to As-Built Condition with Multiple Providers, TAS

Location: Ventura County

BID DATE/TIME: 1/22/2015

SEEKING: Traffic Control, Tamper Resistant Pull Box Covers, Stranded Wire, Conduit

We are an Equal Opportunity Employer and intend to seriously negotiate with qualified Disadvantaged Business Enterprise subcontractors and suppliers for project participation.

Payment and performance bonds may be required. Please contact us at the above listed number for further information regarding bidding on this project. To the best of our abilities we will help with bonds/insurance/credit. Plans are available for viewing at our office.

We Are An Equal Opportunity Employer

NOTICE TO BIDDERS

OLIVER & CO INC

an equal opportunity employer, requesting quotations from all qualified subcontractors, especially Pleasanton small businesses, Tri-Valley businesses, MBE, WBE and DBE contractors to submit bids for the

"Axis Hacienda Clinic"

located at 5925 W. Las Positas Blvd Suite 100, Pleasanton, Ca 94588.

Plans and specifications for the above project will be available on our FTP site
<ftp://axis:9851051322@oandco.ftpstream.com>.

Bids are due on 1/22/2015 @ 5PM.

Non mandatory pre-bid walkthrough onsite on 1/9/2015 @ 2pm-4pm. Bids may be hand delivered, mailed or sent by courier to 1300 South 51st Street in Richmond, CA 94804, faxed to 510-412-9095 or emailed to robert@oliverandco.net or mary@oliverandco.net

Sub Bids Requested From Qualified DBE Subcontractors & Suppliers for

City of Modesto - 2014 HUD Curb Ramp & Storm Drain Improvements

Location: Modesto, CA

Bid Date: January 6, 2014 @ 11:00 AM

McGuire and Hester is seeking qualified subcontractors in the following trades: traffic control; sawcutting; striping; construction area signs; and asphalt. We will pay up to and including one and one-half percent (1-1/2%) of your bonding cost. Certification assistance is available, as well as viewing plans and specs.

McGuire and Hester

9009 Railroad Avenue • Oakland, CA 94603

Phone: (510) 632-7676 • Fax: (510) 562-5209

Contact: Robert Herrera

An Equal Opportunity Employer

California Sub-Bid Request Ads

Entrepreneurship Training Initiative

Continued from page 1

- Albuquerque, NM
- Atlanta, GA
- Austin, TX*
- Bakersfield, CA*
- Baltimore, MD
- Birmingham, AL*
- Boise, ID*
- Boston, MA
- Charlotte, NC*
- Chicago, IL
- Columbus, OH*
- Dallas, TX
- Denver, CO
- Detroit, MI
- El Paso, TX*
- Fargo, ND*
- Honolulu, HI
- Houston, TX*
- Indianapolis, IN*
- Jackson, MS*
- Las Vegas, NV*
- Little Rock, AR*
- Los Angeles, CA
- Louisville, KY*
- Memphis, TN
- Miami, FL
- Milwaukee, WI
- Minneapolis, MN
- Nashville, TN*
- New Jersey
- New Orleans, LA
- New York, NY*
- Oklahoma City, OK
- Philadelphia, PA
- Phoenix, AZ
- Pittsburgh, PA*
- Portland, OR
- Providence, RI*
- Salt Lake City, UT*
- San Juan, PR*
- Seattle, WA
- Sioux Falls, SD*
- St. Louis, MO
- Syracuse, NY
- Tampa, FL*
- Wichita, KS
- Youngstown, OH
- Washington, DC

*new locations for 2015

For more information about Emerging Leaders, or to contact the respective local SBA District office in that area, please visit www.sba.gov/emergingleaders.

REQUESTING SUB-QUOTES FROM QUALIFIED LBE/SLBE/VSLBE/DBE/WBE SUBCONTRACTORS/SUPPLIERS FOR:
I-880 / SR-92 Reliever Route – Phase 1 Project
City Project No.: 5197
Alameda CTC Project No. 615
Owner: City of Hayward
Engineers' Estimate: \$11,960,000.
BID DATE: January 13, 2015 @ 2:00 PM

Items of work include but are not limited to: Minor Concrete, Asphalt Dike, Electrical, Erosion Control, Fencing, Landscape, Lime Treatment, Masonry, Metal Beam Guard Rail, Road Signs, Sheet Pile Shoring, Striping, Tree Removal, Clearing, Underground Sewer / Storm Drain / Water, Joint Trench, SWPPP, Sweeping, Trucking Base Rock, Asphalt, Concrete Off Haul, Dirt Off Haul.

Granite Rock Company 'Graniterock' is signatory to Operating Engineers, Laborers, Teamsters, Carpenters and Cement Masons unions. 100% performance and payment bonds will be required from a qualified surety company for the full amount of the subcontract price. Bonding assistance is available. Graniterock will pay bond premium up to 1.5%. In addition to bonding assistance, subcontractors are encouraged to contact Graniterock Estimating with questions regarding obtaining lines of credit, insurance, equipment, materials and/or supplies, or with any questions you may have. Subcontractors must possess a current contractor's license, insurance and worker's compensation coverage. Subcontractors will be required to enter into our standard contract. Graniterock intends to work cooperatively with all qualified firms seeking work on this project. Granite Rock Company is an equal opportunity employer.

Granite Rock Company

120 Granite Rock Way, San Jose, CA 95136
 Phone (408) 574-1400 Fax (408) 365-9548
Contact: Randy Bonino
 Email: estimating@graniterock.com
 We Are An Equal Opportunity Employer

REQUESTING SUB-QUOTES FROM QUALIFIED LBE SUBCONTRACTORS/SUPPLIERS FOR:
Twin Peaks Blvd CIP
Recycling Pavement Renovation
Dept. of Public Works Contract No: 2481J
Owner: City and County of San Francisco
Engineers' Estimate: \$660,000.
BID DATE: January 14, 2015 @ 2:30 PM

Items of work include but are not limited to: Trucking, Traffic Control, Temporary Striping Tape, Temporary Raised Markers, Changeable Message Boards, Cold In-Place Recycling, AC Dike, Wedge Grinding for AC, Minor Concrete, Metal Beam Guard Rail and Permanent Striping, SWPPP, Surveying, Const. Area Signs, Project Signs and Adjust Castings to Grade.

Granite Rock Company 'Graniterock' is signatory to Operating Engineers, Laborers, Teamsters, Carpenters and Cement Masons unions. 100% performance and payment bonds will be required from a qualified surety company for the full amount of the subcontract price. Bonding assistance is available. Graniterock will pay bond premium up to 1.5%. In addition to bonding assistance, subcontractors are encouraged to contact Graniterock Estimating with questions regarding obtaining lines of credit, insurance, equipment, materials and/or supplies, or with any questions you may have. Subcontractors must possess a current contractor's license, insurance and worker's compensation coverage. Subcontractors will be required to enter into our standard contract. Graniterock intends to work cooperatively with all qualified firms seeking work on this project. Granite Rock Company is an equal opportunity employer.

Granite Rock Company

120 Granite Rock Way, San Jose, CA 95136
 Phone (408) 574-1400 Fax (408) 365-9548
Contact: Bob Williams
 Email: estimating@graniterock.com
 We Are An Equal Opportunity Employer

REQUEST FOR LBE & SLBE SUBCONTRACTORS AND SUPPLIERS FOR:
I-880/SR-92 Reliever Route – Phase 1
City of Hayward
City Project No. 5197, Alameda CTC Project No. 615
BID DATE: January 13, 2015 @ 2:00 PM

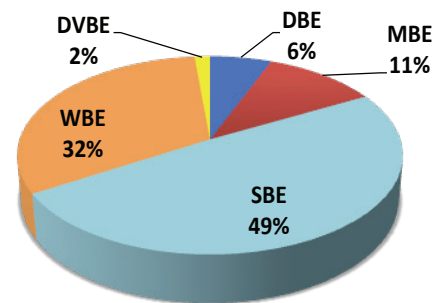
We are soliciting quotes for (including but not limited to): Trucking, Construction Staking, Storm Water Pollution Prevention, Storm Drain Inlet Protection, Traffic Control System, Construction Area Signs, Portable Changeable Message Sign, Adjust Utilities, Cold Plane AC, Survey Monuments, Temporary Fencing, Clearing & Grubbing, Tree Removal, Tree Root Pruning (Arborist Directed), Health & Safety Plan, Subgrade Enhancement Geotextile, Lime-Treated Subgrade, Erosion Control (Hydroseed), Underground, Sanitary Sewer, Industrial Waste Monitoring Well, Minor Concrete, Detectable Warning Surface, Sound Wall (Masonry Block), Bollard, Pedestrian Barricade, Fencing & Gates, Wrought Iron Fence, Brick, Joint Trench, Remove Building, Striping & Marking, Roadside Signs, Bioretention Area, Water Main, Fire Hydrant Assembly, Electrical, Landscape and Irrigation, Misc. Iron & Steel, Guard Railing Delineator, Object Marker, Midwest Guardrail System, Vegetation Control (Minor Concrete), End Anchor Assembly, Alternative Inline Terminal System, and Construction Materials

O.C. Jones & Sons, Inc.

1520 Fourth Street • Berkeley, CA 94710 • Phone: 510-526-3424 • FAX: 510-526-0990
Contact: Jean Sicard
 An Equal Opportunity Employer

100% Performance & Payment Bonds may be required. Worker's Compensation Waiver of Subrogation required. Please call OCJ for assistance with bonding, insurance, necessary equipment, material and/or supplies. OCJ is willing to breakout any portion of work to encourage LBE & SLBE Participation. Plans & Specs are available for viewing at our office.

AUDIENCE PROFILE
 Small Business Exchange, Inc.



California Sub-Bid Request Ads

Seeking MBE, DVBE, DBE, WBE, Underutilized/Disadvantaged Business Enterprise (U/DBE) subcontractors and suppliers for

SR 15 Mid-City Bus Rapid Transit (BRT) Project

IFB No. 5007000 (CIP No. 1201507)

Project Owner: San Diego Association of Governments (SANDAG)

Project Location: San Diego, CA

Bid Date: January 28, 2015

Trades: SWPPP, Traffic Control, Striping, Fence, Signage, Landscaping, AC Paving, CIDH, Rebar, Coatings, Glass/Glazing, Jack & Bore, Misc. Metal/Structural Steel, Barrier, Electrical, Elevator, Street Sweeping, Erosion Control, Clear & Grub, Pavement Markings, Irrigation, Architectural Treatment, Staining, Jointed Plain Concrete Pavement, Asphalt Paving, Concrete Barrier, Minor Concrete, Demo, Pavement Grinding, Saw Cutting, Joint Seal, HVAC, Signal/Lighting, Pipe Supply, Aggregate Supply.

Plans are available to download on planetbids.com

Pulice Construction, Inc.

591 Camino de la Reina, Suite 1250 • San Diego, CA 92108

Phone: (619) 814-3705 • Fax: (619) 814-3770

Contact: **Arinda Cale**, acale@pulice.com; **Kimberly Bell**, kbell@pulice.com

An Equal Opportunity Employer

Sub-Bids Requested from qualified MBE/WBE/SBE/DVBE Subcontractors and Suppliers For:

2013 WATER SYSTEM IMPROVEMENTS PROJECT

Owner: Hilmar County Water District

Location: Hilmar, CA

Bid Date: January 8, 2015 @ 2:00 P.M.

J.F. Shea Construction, Inc.

667 Brea Canyon Road, Suite 30 • Walnut, CA 91788-0489

Phone: (909) 595-4397, Fax: (909) 444-4268

Contact: **Lori Olivas**, lori.olivas@jfshea.com

J.F. Shea Construction, Inc. is soliciting your participation in the preparation of this bid. We are particularly interested in bids from subcontractors/suppliers for the following work items: Traffic Control, SWPPP, Demolition, Chain-Link Fencing, AC Paving, Well Drilling & Casing, Ready-Mix Concrete, Reinforcing Steel, Painting, Equipment, Pre-Stressed Concrete Tank, Pre-Engineered Building, Furnish Pipe/Fittings/Valves, Electrical & Instrumentation

Plans & Specifications are available from: Project Engineers FPP & Quad Knopf located at 2816 Park Ave., Merced, CA 95348 for \$35 per set. Phone: (209) 723-2066 Plans may also be viewed at the Dodge Plan Rooms or at our Walnut Office.

J.F. Shea Construction, Inc. is an equal opportunity employer and intends to negotiate in good faith with interested MBE/WBE/SBE/DVBE firms and intends to utilize the lowest responsive bidder. J.F. Shea expects potential subcontractors to be bondable. J.F. Shea will pay for up to 1% for subcontractor bond costs. Subcontractors and Suppliers are expected to bid per plans and specifications, including requirements for warranties. Standard manufacturer's warranties, if not in conformance with owner's specifications, will not be accepted.

Looking for
Subcontractors, Vendors,
and Suppliers?

Advertise your Sub-Bid Requests in the
Small Business Exchange.
With a monthly readership of 75,000,
SBE reaches a diverse audience, cutting
across ethnic and gender lines as well
as traditional industry segments.



Call 1-800-800-8534
or visit us at www.sbeinc.com

Public Legal Notices

**Hunters Point Shipyard Phase I in
San Francisco Opportunity to Perform
HPS1 – Hillpoint Regional Park &
Coleman Bluff Path Construction during the
development of Hunters Point Shipyard Phase I in
San Francisco.**

Lennar Urban is requesting qualified, interested construction firms to respond to a public request for proposals to perform

**HPS1 – Hillpoint Regional Park &
Coleman Bluff Path
Construction for
Hunters Point Shipyard
Phase I Redevelopment**

For more information, please visit:

[http://mission.sfgov.org/OCABidPublication/
BidDetail.aspx?K=8939](http://mission.sfgov.org/OCABidPublication/BidDetail.aspx?K=8939)

The Successor to the San Francisco Redevelopment Agency (SFRA) has established the 50% Small Business Enterprise (SBE) Participation goal for Construction Subcontracting.

Respondents are encouraged to check this website regularly for updates.

Pre-Bid Coordination Meeting and Job Walk:

December 19, 2014 @ 10:00 AM

HUNTERS POINT SHIPYARD

Building 101

101 Horn Ave • San Francisco, CA 94124

Proposals must be submitted by

January 7, 2015 @ 2:00 PM (PST).



CONCESSION OPPORTUNITIES AT SAN FRANCISCO INTERNATIONAL AIRPORT

San Francisco International Airport is accepting proposals for the Terminal 3 Specialty Retail Store Leases A and B. Each Lease is comprised of one specialty retail facility in post-security Terminal 3. Each concession will specialize in the sale of merchandise reflective of the proposed concept. The Minimum Acceptable Financial offer for the first year of either Lease is \$75,000.

Proposals for **Lease A** must be received by **10:00 a.m. on Friday, January 9, 2015.**

Proposals for **Lease B** must be received by **10:00 a.m. on Friday, February 27, 2015.**

Additional information, including submittal instructions, and related documents are posted on-line at <http://www.flysfo.com/business-at-sfo/doing-business-sfo>.

If you would like additional information about either of these lease opportunities, please send an email to SFOConcessions@flysf.com.

CNS#2703812